

SUMMARY OF PROJECT AND FINANCING TERMS

CITY OF LA FERIA, TEXAS

DISTRIBUTION DATE: WEDNESDAY, JANUARY 27, 2021

DUE DATE: WEDNESDAY, FEBRUARY 10, 2021

TIME DUE: 12:00 P.M. CT

THE CITY

The City is located in Cameron County with a population of 7,300 (2010 Census). The financial statements are available upon request.

PROJECT SOLUTION

- High Accuracy Ultrasonic Water Meters;
- AMI (Automatic Meter Infrastructure) for remote meter reading and data collection;
- City-Wide LED replacement including City Buildings, Parks, Water Treatment Plant, Wastewater Treatment Plant;
- Water Treatment Plant and Wastewater Treatment Plant Solar PV metering

Over the course of 20 years, the City expects to save over \$5,600,000. This project will reduce carbon emissions by approximately 358 metric tons per year.

THE VENDOR

Schneider Electric was established in 1836 and has grown into a global specialist in energy and sustainability. The ESCO business began 28 years ago with the founding of our Energy and Sustainability Services (ESS) division in 1992.

Operations span more than 100 countries, with over 135,000 employees and 30.1 billion in annual revenue. With the backing and stability of a large company, ESS operates within the ESCO space as a smaller division. ESS, specializes in comprehensive facility improvement projects for the healthcare, local and federal government, higher education, and K-12 markets. Schneider Electric has helped facilities across the country transform energy savings into operational gains for the past 28 years, with more than 800 projects and \$2,751,931,421 in savings guaranteed to date. Customers receive the resources and expertise needed with the personal touch of local representatives.

Evidence of Schneider Electric's commitment to long-term partnerships, value, and performance includes \$609,122,963 in repeat business from past customers. For more information, please visit: www.se.com

FINANCING TIMELINE

City Council Packet Deadline: March 4, 2021

City Council Approval: March 9, 2021

Assumed Funding Date: March 16, 2021

FINANCING TERMS

Structure: The financing shall be structured as a tax-exempt lease purchase agreement, the equipment installed as the collateral, payable from any legally available funds of the City and subject to annual appropriation.

Project Cost: Approximately \$3,100,000

Costs of Issuance: Please delineate any costs of issuance to be financed.

Total Financed Amount: Project Cost plus Costs of Issuance.

Repayment Period: Level semi-annual payments consisting of principal and interest commencing March 1, 2022.

Option 1: 15-year term
Option 2: 20-year term

Interest Rate Lock: The Interest Rate must remain locked from the proposal submittal date through the Assumed Funding Date.

Prepayment Provisions: Please describe prepayment option.

Cashflow: Please provide an amortization schedule for the Option(s) with the response.

PROPOSAL FORMAT

Qualified proposals should include the details of the proposed financing structure and detailed specifics described above. Finance providers may submit alternative financing structures that could add value for the City to consider.

Proposals must be received via email no later than 12:00 p.m. Central Time on Wednesday, February 10, 2021 to the following parties:

Frank Rios, Finance Director, City of La Feria, TX
Frios@cityoflaferia.com

With a copy delivered via email to:

Kimberly A. Albertson, Finance Director, Schneider Electric Buildings Americas, Inc.
kimberly.albertson@se.com

The City shall have the right to accept or reject all bids.